ul Keep IT secret.

Dynamic Data Classification with RightsWATCH

Most organizations have spent time, money, and thought putting into place an Information Control Policy (ICP) that outlines what types of information are important to the organization, how this information should be handled, and who should have access to it. Unfortunately for most organizations...the process ends there, with the policy definition. In today's world, this can be the basis for disaster. RightsWATCH is centered on allowing organizations to control and protect their sensitive and confidential information, and to protect against information leakage, by dynamically applying the defined IPC to all types of unstructured information (emails, documents, spreadsheets, presentations, etc.) as that information is created.

Is your information safe?

Sensitive and confidential information has become the lifeblood of the organization, providing direction, competitive advantage, and protection. This is why information protection has become a top initiative for most organizations. And protecting that information starts with properly classifying information as it is created, so that it can be handled appropriately at all levels of the organization. Security Executives that... Experienced breach in last Consider BYOD a major of Consider unstructured database

Experienced breach in last 12 months	98%
Consider BYOD a major risk	71%
Consider unstructured data greater risk than a database	70%

RightsWATCH exemplifies what today's information security experts know about protecting confidential information: rather than investing all of your time and effort in trying to keep people from getting to where data is stored, it is wiser to ensure that that data can't be used even if they do get into your network. By addressing the issue right at the point of origin, the organization has much higher confidence that risk is mitigated and the proper treatment of that information can be applied by users throughout its lifecycle.

Implementing an Information Control Policy

Most organizations have thought through their ICP to outline key precepts such as

- 1. What levels should we have; i.e. Internal Use Only, Confidential, Restricted, Secret, etc.?
- 2. What characteristics should information at each level have, such as watermarks, footnotes, legal disclaimers?
- 3. Who should be able to have access, to what level of information? For example, all users get Internal Use, management only get Confidential, top management gets Secret, etc...

While the CISO and his/her team may have done a thorough job determining the answers to the questions above, and even defining a policy in accord with that, the cold reality is that the implementation and enforcement is normally done at the weakest link in the chain – by the users. This is not to say that the users are negligent, simply that they are not security experts. Even in well-run organizations, the average user doesn't know the ICP details, what should be categorized at

ul Keep IT secret.

what level, how to apply watermarks and disclaimers, etc. Further, to ask them to do so would be a severe distraction to their primary jobs. So, then, how does an organization ensure that its policies are implemented and enforced?

RightsWATCH's Dynamic Classification Policy Engine

RightsWATCH leverages the powerful Multi-Level Security Model (MLS) concept, in which organizations can define levels of information classification (for example, Public, Internal, and Confidential) as fits their policy. Once configured with the organization's model, information is classified as it is created, right at the point of origin. Emails are classified as they are sent, documents and spreadsheets as they are saved, etc.

This is accomplished by RightsWATCH's policy engine, which can analyze both metadata, content and context of information as it's created to apply these policies. For example, if an email contains a certain text string such as "pending merger", or data that is in a particular format such as a Social Security Number designator, that

Ha Copy	* n · A' A' E · E · H	
* Fromatra		Classification:
Clipboard	G Base Ted G B	Watchful / Generic / Secret
From *	Watchial	
In.	Ernardo Petrão (bernardo petrao@satchfuiaoftsare.com):	When to use
¢c.,		when to use
Ber-		Information for which unauthorized disclosure would inflict harm by virtue of serious
Subject: Secret Into Scoper External Generic		financial loss, severe loss of profitability or opportunity, grave embarrassment or loss of reputation.
		Here are a few examples of which kind of information should be labeled as
Level	🔿 Public 🧶 Internal 📀 Confidential 🥌	Secret
Information for which unauthorized disclosure would inflict have by virtue of ser		High-level business and competition strategy Very sensitive customer, competitor or partner information
An automatic classification rule was applied as part of a security policy.		- Intellectual property information
		- Financial information such as: Balance Sheets. Cash-Flow and P&L statements
		5
	ret information. Hence please handle according to the infor	mation security policy
Rui Melo I		mation security policy
Rui Melo I	Biscala Product Management	mation security policy
Rui Melo I	Skezala Product Nanagement Collisiona Ernal + 251 018 654 213 Ni bacula@watch	
Rui Melo I Director of	Stacala Product Management Culphoat +351 958 684 313 mi-bicrain@watcht Place -252 27 145 149	Verhars on e
Rui Melo I Director of Watc	Baccasa Product Manlogement Confinence Confinence Plane Plane +502 227 316 304 Mayor Houle Baccasa Plane +502 227 316 304 Plane +502 227 316 304 Plane +502 227 316 304 Plane +502 207 107 107 Plane +502 207 107 Plane +502 207 Plane +502 207 Plane +502 Plane	Verhars on e
Rui Melo I Director of	Baccasa Product Manlogement Confinence Confinence Plane Plane +502 227 316 304 Mayor Houle Baccasa Plane +502 227 316 304 Plane +502 227 316 304 Plane +502 227 316 304 Plane +502 207 107 107 Plane +502 207 107 Plane +502 207 Plane +502 207 Plane +502 Plane	Verhars on e
Rui Melo I Girector of Watc Keep IT seo	Notation Product Management Collision -350 (256 624 312) Forder multiple Marce -125 (256 624 312) State multiple State multiple State multiple Marce -125 (216 125) State multiple State multiple State multiple State multiple Marce -125 (216 125) State multiple State multiple State multiple State multiple Marce -125 (216 125) State multiple State multiple State multiple State multiple	Verflore Low o
Rui Melo I Girector of Watc Keep IT seo	Biskala Product Nansgemere 275, 058 684, 313 March 452, 027, 145, 150 March Ma	Verflore Low o
Rui Melo I Director of Wate Keep IT sec Libbi Euro	Backar Product Nanogemer Collater Collater - 251 591 682 313 Prod Table Science All Science And All Science And All Science All Science All Science All Science Science Collater - 251 591 62 313 Market Ma	Verflore Low o
Rui Melo I Director of Wate Keep IT sec Libbi Euro	Notation Product Management Collision +350 (256 424 312) Forder multiple Marce - 2012 (215 125 125 multiple) Sector multiple Collision multiple multiple Marce - 2012 (215 125 125 multiple) Sector multiple multiple Sector multiple multiple multiple Marce - 2012 (215 125 125 multiple) Sector multiple mu	Verification a Reservices 200

email can automatically be classified and marked without the user deviating at all from their workflow.



Characteristics Matching Classification

Once information is classified, RightsWATCH can apply the characteristics specified by the ICP. For example, if the policy calls for information classified as "Internal Use Only" to have a watermark across the page in a light grey color, this can be automatically applied to documents, spreadsheets, presentations, etc. without the user involvement. Further, since this is driven by the classification metadata, the watermark cannot be removed by the users, giving the organization strong compliance and audit protection.

Not only can the information be visually marked, but classified information gets a digital 'fingerprint' at the time of creation. Through this method, the organization can begin to determine the magnitude of their classified information, and see immediately how much of their information is classified, at what level, and who is originating/creating this information. For highly secure information, a further step can be invoked to have the information encrypted such that only an authorized user can open or view that file.

Confidence in your Information Control Policy

Implementing a solid ICP is the first step to protecting sensitive/confidential information. The benefits to the organization are clear and proven:

- Increased user awareness and education
- Significantly reduced liability in the event of breach or exposure
- Tighter audit controls
- Ability to influence behaviour for internal and external parties

More info at: www.watchfulsoftware.com and info@watchfulsoftware.com