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securely connected

Don't Maintain the Pain—Eliminate It with Globalscape® Security Solutions

Whether preventing the transfer of sensitive data, complying with data security standards, or mitigating the effects of ransomware, Globalscape has the solution to eliminate your pain.

Most of us have read about companies who failed to protect their data. Misplaced removable media or poorly secured networks led to theft, corruption, and loss. The financial damages can be significant, and the reputational damage irreversible.

A Ponemon study in 2013 reported that data breaches cost an average of $5.4 million once the extended consequences are taken into consideration. For example, the cost of notification per customer is $5, which can add up quickly in large-volume attacks. Enterprises face lump-sum fines such as compliance fines ($1000-$5000), legal defense bills ($500,000), legal settlements ($1,000,000), and maximum fines ($1,000,000). Taking necessary precautions against security intrusions is a critical step toward protecting your business.

Globalscape® Security Solutions Protect Your Data

Globalscape supplies security solutions to the majority of the Fortune 100 companies, many of them running our managed file transfer solutions in multiple, globally dispersed datacenters. Just a few of the "pain points" solved with Globalscape solutions include:

Compliance—PeaceHealth Medical Group trusts Globalscape EFT with the high security module to help them achieve and maintain compliance with HIPAA and HITECH, to protect themselves, their clients, and their patients. Implementing Globalscape solutions helped them merge disparate file transfer methods across PeaceHealth while improving security and compliance procedures.

Security—Security and compliance are critical for financial data. Lone Star Bank replaced their cumbersome "secure" email site with Globalscape's Hosted EFT Server for its cost effectiveness, ease of use, and compliance controls, allowing them to achieve the security and availability they need with minimal impact on their existing IT operations.

Legacy FTP solutions—A prominent cruise ship company recently sought a solution to successfully, consistently, and reliably transmit files over satellite communications. From photographic images to security videos, to inventory lists, ship manifests, and seating charts, varying file types had become a challenge to transmit accurately and completely. Globalscape turned a complicated, archaic transmission environment into simple, efficient, secure data sharing with increased productivity across a wide range of operational and support departments.

Data breaches—A textile manufacturing company, a global food supply company, and a global engineering firm were each infected with "ransomware": files stored on a local or mounted drive were encrypted by cybercriminals, and the organizations were asked to pay a fee to regain access to their information. Because these organizations were using Globalscape WAFS, the companies were able to revert their data to a previous version stored within the WAFS Vault, which was not encrypted by the ransomware. Globalscape customer support was very knowledgeable and quick to help when time was of the essence. They were able to help the companies turn around a potentially catastrophic experience.

Secure email—Enbridge Gas Distribution exchanges files between its SAP system and various third-party vendors involved in billing and payment collection. Manual file transfer processes were inadequate, unreliable, and labor intensive. Enbridge uses EFT with their back-end SAP system to automate transfers, and EFT's Auditing and Reporting module help Enbridge stay on top of critical file transfer processes. Enbridge's email system imposed a 35MB limit on attachments—generous for many email systems, but still a problem for large files. Globalscape Mail Express® enables Enbridge to send large files (of any size) from within the standard Microsoft Outlook email client, replacing the attached file with a secure file transfer link, thus reducing the load on the mail server. Globalscape also provides Enbridge with ongoing 24x7 support for EFT and Mail Express.

Insufficient IT resources—Globalscape's solutions are easy and fast to implement for the majority of our customers. For those with more complex networks, Globalscape offers a range of professional services to complement your product solutions including product customization and system integration, quickstart implementations, business process and workflow, policy development, education and training, and maintenance tasks for our customers.

Support Before and After the Sale

When you need answers, you get answers—fast. Globalscape Support is in San Antonio, TX, as are the development teams and corporate offices. Globalscape goes "above and beyond" not just before the sale, but also after the sale, to ensure your MFT experience is the best in the industry. Our Support team averages 12 years of IT experience for each of our technicians and is often recognized by our customers as best in class. In 2014, the American Customer Satisfaction Index reported that the computer software industry averaged 77% customer satisfaction—the Globalscape Support team averages 94.2% customer satisfaction.

Who is Globalscape?

Globalscape is a security software company that helps customers transfer and share data within any type of system. We've created a completely safe and reliable environment for more than 16,000 customers who trust Globalscape technology to move their most sensitive data. Our user-friendly interface and unique automation dramatically reduce the time involved with data movement, creating a strong financial incentive for working with Globalscape. In addition, our "out of the box" solution has the shortest integration time in the industry, getting you up and running in a matter of days, more than five times faster than any competitor. Since the release of CuteFTP® in 1996, Globalscape's solutions and services have continued to evolve to meet the business and technology needs of an increasingly interconnected global marketplace. Globalscape's primary focus is providing customers with intuitive and efficient managed file transfer (MFT) solutions while also ensuring end-to-end security.

Certifications, Industry Recognition

Globalscape has achieved substantial market recognition with several important certifications and partnerships for our secure information exchange solutions.

> **FIPS 140-2 Validation** - The Globalscape Cryptographic Module embedded in our managed file transfer products has achieved Federal Information Processing Standards (FIPS) 140-2 validation. The FIPS 140-2 validated cryptographic library ensures that file transfers meet the highest possible security standards.

> **US Army Certificate of Networthiness** - Globalscape's managed file transfer products have received the Certificate of Networthiness (CoN) from the US Army Network Technology Command (NETCOM). The CoN signifies successful completion of a stringent assessment to ensure Army automated information systems are secure, supportable, sustainable, and interoperable.

> **Drummond AS-2 Certification** - Globalscape's AS2 add-on module is Drummond certified for compliance and interoperability per the AS2 standard. The AS2 add-on module allows manufacturing and retail customers to more efficiently and securely connect their supply chains to key suppliers and trading partners.

> **Cisco Developer Preferred Solution** - Globalscape is a Cisco Preferred Solution Provider as part of the program's Unified Communications solution category. In addition, Globalscape's managed file transfer products have successfully completed interoperability testing with Cisco Unified Communications Manager to support all SFTP-transfers.

> **Microsoft Certifications** - Globalscape's EFT platform and Mail Express Outlook Add-In have been certified to work with Windows 2008 R2 and Windows Server 2012.

> **Microsoft Partner: Gold Application Development** - Globalscape is recognized by Microsoft with Gold Application Development competency. Globalscape's EFT platform, Mail Express, and CuteFTP are listed on Microsoft Pinpoint and are supported on Microsoft Windows Server 2008 R2, Windows Server 2012, and the SQL Database.

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> **Hortonworks Technology Partner** - Hadoop is optimized for storing, processing, and analyzing very large sets of unstructured data often referred to as "big data." Hortonworks develops, distributes, and supports the only 100% Open Source distribution of Apache Hadoop. The partnership allows Globalscape to provide clients with a seamless transfer of data using our award-winning EFT platform and Hortonworks Data Platform (HDP) powered by Apache Hadoop.

> **Apple Developer** - Globalscape's Mobile Transfer Client, available on Apple mobile devices, allows employees, partners, and customers (with permission) to access corporate data on the EFT platform from their mobile devices, while keeping the data safe and secure within the organizational boundaries. The Mobile Transfer Client is available in the Apple iTunes store.

> **Google Play Developer** - Globalscape's Mobile Transfer Client, available on Android mobile devices, allows employees, partners, and customers (with permission) to access corporate data on the EFT platform from their mobile devices, while keeping the data safe and secure within the organizational boundaries. The Mobile Transfer Client is available in the Google Play store.

> **RSA Technology Partner** - EFT is an RSA® Ready Technology Partner. EFT has been tested and certified by RSA® to be interoperable with industry-leading protocols. EFT provides HTTP and SFTP keyboard interactive login support for RSA and RADIUS pin creation.

> **SMS PASSCODE®** - SMS PASSCODE's multi-factor authentication platform is incorporated into EFT.

Globalscape® Commercial and Government Customers

Below is a small sample of government and commercial organizations that rely on Globalscape for the utmost in secure, fast, and reliable file transfer.