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CASE STUDY

HANDD
EVERYTHING MFT

Stephenson Harwood approached HANDD Business Solutions, a leading independent provider of Managed File Transfer, FTP and Data Automation solutions, to find the best approach to fit its business objectives and technical requirements.

"Working with banks and financial services, all the data we handle is highly confidential," said Chris Petrie, Director of IT, Stephenson Harwood. "Our security is routinely audited by these organisations and they expect us to meet their standards."



"The implementation of the system was completed in a very short period of time by HANDD, and without any major problems," said Petrie.

Stephenson Harwood Legal is an international law firm, based in London, providing expert local knowledge in Africa, Asia, Europe, Latin America and Middle East. It has over 90 partners and 500 staff worldwide offering a full range of legal services in five sectors: energy, financial services, projects and infrastructure, real estate and transportation. Harwood & Stephenson was first established in 1875 following William Harwood's return to London having practised in China where he developed extensive contacts within the financial industry. Stephenson Harwood was named 'Law firm of the year' at the 2009 British Legal Awards.

BUSINESS PROBLEM

For financial organisations, data security is an operational and, at the same time, regulatory imperative. An organisation that fails to protect a customer's financial information faces the threat of losing customers—whether they are individuals or businesses—along with a tarnished reputation, class-action lawsuits, and the loss of competitive advantage. Security, therefore, is paramount when handling data.

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Law firm of the year

British Legal Awards 2009

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Over the years, Stephenson Harwood have utilised all the various secure methods of data transfer to enable them to share data between the company and its clients including encrypted USB keys, encrypted drives, encrypted email and tunnels, all of which are still in place. However, to address the demands and capabilities of its clients, it required a more robust and flexible product, capable of handling larger files.

"What we were looking for was a way of being able to pass data between companies that weren't as well prepared as some of the large financial organisations that we were dealing with," explained Petrie. "We were looking for a solution that is completely secure, quick and easy to set up transfers, could handle large files, create an audit log of what had been transferred in and out, and provide confirmation that the client received the files exactly as they were sent, and when the files were actually received by the client"

BUSINESS SOLUTION

Stephenson Harwood approached HANDD Business Solutions, a leading independent provider of Managed File Transfer, FTP and Data Automation solutions, to find the best approach to fit its business objectives and technical requirements. Following the consultation they both agreed that MOVEit DMZ was the best solution to help manage and share its data.

MOVEit DMZ is the most secure managed file transfer solution on the market. It enables companies to securely manage all data interactions while also delivering policy enforcement and complete visibility into all file transfer and file sharing activities. MOVEit DMZ is optimised for mission-critical encrypted file, message and data transfers with global vendors and partners.

"The implementation of the system was completed in a very short period of time by HANDD, and without any major problems," said Petrie. "Since the installation we haven't had any major issues at all. MOVEit DMZ is bulletproof and doesn't need a lot of thinking about or looking after. It's one of those products that just does its job, which is a real pleasure."

CASE STUDY



"With MOVEit DMZ we are safe in the knowledge that the data we are sharing is safe and secure," enthused Petrie. "We have definitely benefitted from getting things done very quickly. It's very easy to set up a group of recipients and organise it at short notice, which I've needed to do on a number of occasions."

RESULTS

MOVEit DMZ provides Stephenson Harwood with a simple and secure way to quickly share files with other people. This has been especially beneficial when the company needed to share large files, but the customers had restricted the size of files that their email client can allow.

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MOVEit DMZ provides visibility into all data activities, including files, events, people, policies, processes and audits, and also the ability to proactively manage and automate all internal and external file interactions.

"We now have more control of logging activity and a better picture of what has occurred. I also really like the fact that it expires users when they reach their sell by date," concluded Petrie. "To that extent it maintains our security profile by performing self-administration. We can also get a receipt or notification of download, which has been very useful in certain circumstances. There are a lot of poor security products out there, but MOVEit DMZ is definitely one of the best."

Around the globe: snapshots of SH at work



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HANDD are

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As the leading independent solutions provider for Managed File Transfer, FTP and Data Workflow Solutions, our global client base trust us to provide independent advise, professional services, hosted solutions, support and products from the leading File Transfer Vendors.

ABOUT HANDD BUSINESS SOLUTIONS

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We invite you to learn more at www.handd.co.uk or via [Facebook](#) , [Twitter](#) or [YouTube](#).

HANDD works with the top vendors in the Gartner Magic Quadrant for Managed File Transfer and data automation that solve client issues for the following topics:

- Governance, Risk and Compliance
- Data Security
- Enterprise Managed File Transfer
- Business to Business Integration
- Workflow Automation
- Hosted Managed File Transfer
- FTP, SFTP and FTPS

ABOUT IPWITCH FILE TRANSFER

Ipswitch File Transfer builds software to securely move your valuable data. The Ipswitch MOVEit® and WS_FTP® secure and managed file transfer solutions deliver the security and governance necessary to help enable compliance for our more than 40 million global users – including the majority of Fortune 1000 enterprises and government agencies. These organizations trust Ipswitch File Transfer solutions to secure, manage, automate and streamline their critical and highly sensitive file transfers and data workflows. We invite you to learn more at www.ipswitchFT.com or to contact us at www.ipswitchFT.com/contact, or on [LinkedIn](#) and [Twitter](#).